

How Do Best-In-Class Companies Keep Up with E-Commerce Growth?

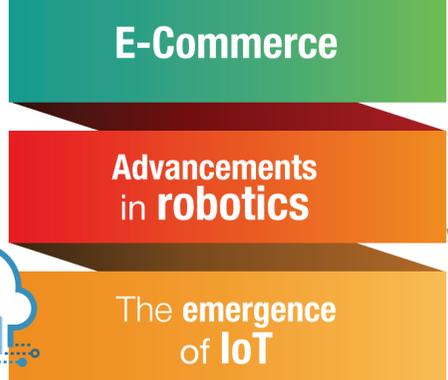


The global online retail market is estimated at **3.9 Trillion USD/Year***

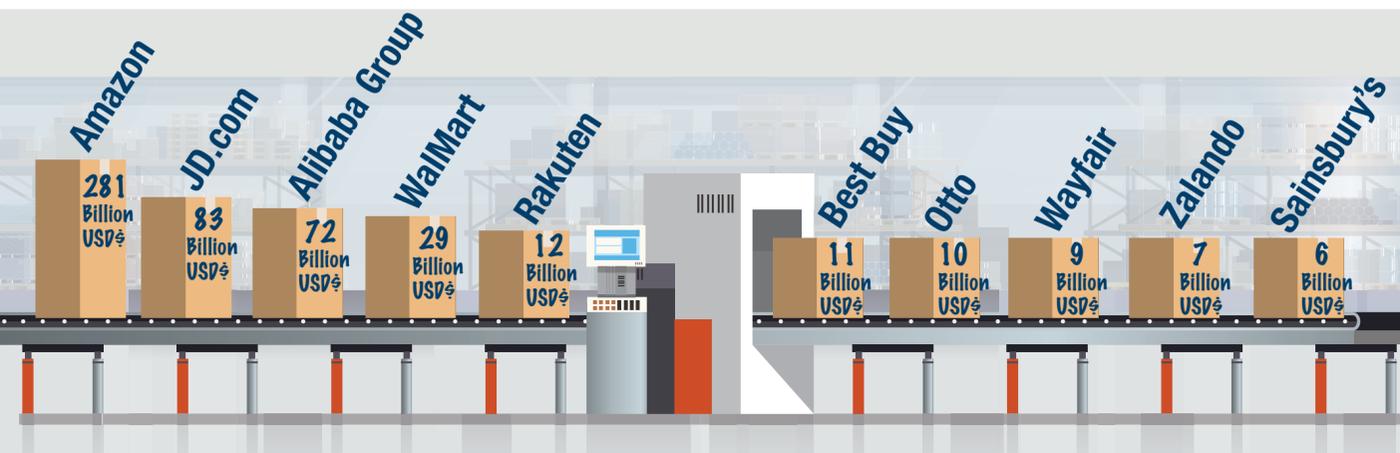
What's **driving** the **Growth?**

Growth rate in 2019 was 20%

Growth since March 2019 is 25% due to Covid-19*



Who is Best-in-Class Globally**?



Technology in Warehousing

Fulfillment Centers

contain up to **14 miles** of smart conveyors that **direct, scan, measure** packages

Edge Compute

each conveyor line gathers up to **5TB/per day** OF DATA

Automation & Robotics

67% believe robotics & automation will disrupt and **create competitive advantage** in their supply chain***

Growth of **19%** in smart sensors

*** 50,000** warehouses expected to include commercial robotics by **2025**

Remote Monitoring Capabilities

are **essential** since Covid-19



How can you Compete?



Digital Adoption

Implement digital technologies and capabilities from the ground up to support a foundation of data that can be analyzed and leveraged to drive business decisions.

Keep Up with Technology and Automation

Network issues hidden in design and planning come to life during implementation and commissioning. This ends up costing downtime which ends up costing revenue and customers.

Downtime Costs in Revenue

Category	Cost per Minute
e-Commerce	\$220K/min
Retail	\$40K/min
Consumer Electronics	\$12K/min

Invest in Physical Infrastructure

Network physical infrastructure accounts for **7%** of the project spend yet is root cause to **80%** of network downtime. The right physical infrastructure will ensure reliability and uptime.

visit www.panduit.com/warehouseautomation for more information on how Panduit can help you deploy a successful physical infrastructure

*Source: Global eCommerce projected 16.5% growth rate in 2020
 **Sources: Bizvibe.com, Retail-index.com, Forbes.com, NRF.com and digitalcommerce360.com
 ***Source: MHI.org